

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE <div style="text-align: center;">J</div>		PAGE OF PAGES <div style="text-align: center;">1 13</div>	
2. AMENDMENT/MODIFICATION NO.		3. EFFECTIVE DATE <div style="text-align: center;">14-Jun-2006</div>		4. REQUISITION/PURCHASE REQ. NO. SEE SCHEDULE		5. PROJECT NO.(If applicable)	
6. ISSUED BY <div style="font-size: small;">SDDC CONTRACTING CENTER SDAQ-P PERSONAL PROP & PASSENGER SERVICES 200 STOVALL STREET, 12S45 ALEXANDRIA VA 22332-5000</div>		CODE W81GYEB7		7. ADMINISTERED BY (If other than item 6) <div style="text-align: center; font-size: large;">See Item 6</div>		CODE	
8. NAME AND ADDRESS OF CONTRACTOR (No., Street, County, State and Zip Code) AMERICAN AUTO LOGISTICS, LP DOUG TIPTON ONE MAYNARD DRIVE (3RD FLOOR) PARK RIDGE NJ 07656				9A. AMENDMENT OF SOLICITATION NO.			
				9B. DATED (SEE ITEM 11)			
				X 10A. MOD. OF CONTRACT/ORDER NO. DAMT01-03-D-0184			
				X 10B. DATED (SEE ITEM 13) 15-Aug-2003			
CODE 3VVV8		FACILITY CODE					
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS							
<input type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offer <input type="checkbox"/> is extended, <input type="checkbox"/> is not extended. Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. ACCOUNTING AND APPROPRIATION DATA (If required)							
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.							
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.							
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(B).							
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:							
X D. OTHER (Specify type of modification and authority) Award Term Provision							
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input checked="" type="checkbox"/> is required to sign this document and return <u>1</u> copies to the issuing office.							
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.) Modification Control Number: jonesk06385 This modification is hereby issued to 1) modify award term plan and 2) issue award term one under this contract. See continuation on page 2.							
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.							
15A. NAME AND TITLE OF SIGNER (Type or print)				16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)			
				TEL: _____ EMAIL: _____			
15B. CONTRACTOR/OFFEROR		15C. DATE SIGNED		16B. UNITED STATES OF AMERICA		16C. DATE SIGNED	
_____ (Signature of person authorized to sign)				BY _____ (Signature of Contracting Officer)			

SECTION SF 30 BLOCK 14 CONTINUATION PAGE

SUMMARY OF CHANGES

SECTION SF 30 - BLOCK 14 CONTINUATION PAGE

The following have been added by full text:

AWARD TERM

1. The Award Term Plan, Attachment 6 to this contract, is modified to reflect the following changes:
 - a. The Award Term Determination Official is SDDC Acquisition Center Principal Assistance Responsible for Contracting (PARC).
 - b. Method of Determining Award Term (para. IV) was rewritten for clarity purposes that reduced redundancy in recording contractor performance. This does not relax any requirements related to criteria required to earn award term(s).
 - c. Evaluation Period (Attachment A of plan) is updated to reflect change in evaluation periods. These changes are made to reflect evaluation periods that provide more accurate and evenly distributed time frames to evaluate performance and award for high performance.
2. The determination has been made to issue award term year one under this contract in consideration of superior performance for period 1 November 03 through 30 April 06. This award term (Year 6) is for performance period of 1 November 2008 through 31 October 2009, and is subject to availability of funds at that time. The schedule of rates is updated and definitizes rates for Year 6 at estimated price of \$193,531,009.00.
3. Total estimated value of this contract (Base Year to Year 6) is changed from \$541,735,199.50 by \$193,531,009.00 to \$735,266,208.50.

Attachment 6/Modification 1
AWARD TERM PLAN

GLOBAL POV CONTRACT (GPC II)

Contract No. DAMT01-03-D-0184 With American Auto Logistics (AAL)
 Effective Date: 1 November 2003

Contents

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Attachments

- A Evaluation Periods and Available Award Term Periods
- B Grading Table
- C Performance Categories and Evaluation Criteria
- D Actions and Schedules for Evaluation Rating and Award Term Determinations
- E General Instructions for Monitoring Performance

CONCUR:

signed – on file
 Francis Giordano
 PARC

APPROVED BY:

signed – on file
 Kathleen Jones
 Contracting Officer

I. Introduction

1. This plan covers the administration of the award term provision incorporated into this Firm Fixed Price Requirements type contract, with an incentive for exceptional performance. The contract was awarded in accordance with the provisions of RFP No DAMT01-02-R-0074.
2. In summary, the contract provides the following:
 - a. The contractor is required to perform all logistics required in the movement of Privately Owned Vehicles, belonging to U.S. Service Members and U.S. Government Civilians, from CONUS to OCONUS destinations, worldwide. These functions include processing, booking and shipment via Government Directed Source (GDS) ocean carrier, perform customs inspections and agriculture clearances, drayage, and storage of the POVs in the contractor's custody.
 - b. The term of the contract core period is from 1 November 2003 through 31 October 2008. The additional award term consists of five one-year periods extending the contract period from 1 November 2008 through a possible five (5) year period up to 31 October 2013.
 - c. The estimated price of performing the contract is identified in the schedule of rates; any changes to estimated price are reflected in a modification to this contract.
 - d. The available award term is shown in Attachment A.
 - e. The Award Term Determination Official (ATDO) will approve the evaluation ratings and award term earned by the contractor in accordance with this plan.
 - f. SDDC may unilaterally change this plan, as covered in Part V and not otherwise requiring mutual agreement under the contract, provided the contractor receives notice of the changes prior to the beginning of the evaluation period to which the changes apply.

II. Organizational Structure for Award Term Administration

The following organizational structure is established for administering the award term provision of the contract.

1. Award Term Determination Official (ATDO)

- a. *The ATDO is the PARC, SDDC Acquisition Center,*
- b. Primary ATDO responsibilities are:
 - (1) Determining the evaluation rating for each evaluation period and award term earned for each award term period, as addressed in Part IV.
 - (2) Changing the matters covered in this plan as addressed in Part V as appropriate.

2. Contracting Officer's Representative (COR)

- a. The CORs assigned to this contract are located CONUS and OCONUS.
- b. The primary COR responsibilities are:
 - (1) To monitor, evaluate and assess contractor performance and submit a monthly evaluation.
 - (2) Considering changes in this plan and recommending those changes to HQ, SDDC for consideration and adoption by the ATDO, as addressed in Part V.

3. Monitoring of Performance

- a. Monitoring contractor performance will be assigned to each COR as required. The COR will include a monthly evaluation with the monthly Contractor Performance Report (CPR) as addressed in Part IV.
- b. Each COR will be responsible for complying with the "General Instructions for Performance Monitoring", Attachment E, and any specific instructions from HQ, SDDC as addressed in Part IV.

III. Evaluation Requirements

The applicable evaluation requirements are indicated below.

<u>Requirement</u>	
Evaluation Periods and Available Award Term Periods	Attachment A
Grading Table	Attachment B
Performance Categories and Evaluation Weights	Attachment C
Performance Requirements Summary	Included in PWS
Quality Assurance Plan	Provided separately

IV. Method For Determining Award Term

A determination of the evaluation rating for each evaluation period, and award term earned for each 1-year award term period, will be made by the ATDO within 30 days after the end of the period. The method to be followed in monitoring, evaluating and assessing contractor performance during the period, as well as for determining the award term earned, is described below. Attachment D summarizes the principal activities and schedules involved.

1. COR's will monitor, evaluate and assess contractor performance and discuss the results with SDDC personnel as appropriate, in accordance with the "General Instructions – Monitoring Performance," Attachment E.
2. HQ, SDDC will request and obtain performance information from other units or personnel normally involved in observing contractor performance, as appropriate.
3. COR's prepare quarterly assessments of contractor performance as it pertains to award term criteria that demonstrates performance over performance requirements of this contract. This documentation will be submitted with COR Monthly Reports.
4. The contractor will be given an opportunity to submit information on its behalf, including a written assessment of its performance during the evaluation period. HQ, SDDC will consider matters presented by the contractor.
5. The ATDO will review and approved the evaluation rating, including award term earned for each award term period, and the basis for this determination.
6. The Contracting Officer will notify the contractor of the ATDO's determination.

V. Changes in Plan Coverage

1. Right to Make Unilateral Changes

Any matters covered in this plan not otherwise requiring mutual agreement under the contract, may be changed unilaterally by SDDC prior to the beginning of an evaluation period by timely notice to the contractor in writing. The changes will be made without formal modification of the contract.

2. Steps to Change Plan Coverage

Any proposed changes to this plan will be coordinated and approved by SDDC-PP and SDDC-AQ NLT 15 days prior to beginning of evaluation period.

3. Method for Changing Plan Coverage

The method to be followed for changing the plan coverage is described below:

- a. Personnel involved in the administration of the award term provisions of the contract are encouraged to recommend plan changes with a view toward changing management emphasis, motivating higher performance levels or improving the award term determination process. Recommended changes should be sent to HQ, SDDC AQ for consideration and drafting.
- b. Prior to the beginning of each evaluation period, recommended changes, if any, will be submitted for approval to the ATDO with appropriate comments and justification. The Contracting Officer will revise the contract to incorporate the revisions.
- c. Prior to the beginning of each evaluation period, the Contracting Officer will notify the contractor in writing of any changes to be applied during the next period. If the contractor is not provided with this notification, or if the notification is not provided within 60 days before the beginning of the next period, then the existing plan will continue in effect for the next evaluation period.

ATTACHMENT A

Contract No. DAMT01-03-D-0184 with American Auto Logistics (AAL)
Effective 1 November 2003

**EVALUATION PERIODS AND
AVAILABLE AWARD TERM PERIODS**

Evaluation Period	Performance Required to Earn an Award Term	Available Award Term
Year 1 Base	Excellent	N/A
Year 2 Base	Excellent	N/A
Option 1	Excellent	1 year
Option 2	Excellent	1 year
Option 3	Excellent	1 year
Award TermYear 1	Excellent	1 year
Award TermYear2	Excellent	1 year
Award Term Year3	N/A	N/A
Award TermYear 4	Excellent	1 year
Award TermYear 5	N/A	N/A

**Initial Evaluation concludes at the midpoint of Option Year 1 (30 April 2006).
Performance rating is cumulative from date of contract award up to conclusion of first
evaluation period.**

2nd Evaluation concludes at the midpoint of Option Year 2 (30 April 2007)

3rd Evaluation concludes at the midpoint of Option Year 3 (30 April 2008)

4th Evaluation concludes at the midpoint of Award Term Year 1 (30 April 2009)

5th and final evaluation concludes at midpoint of Award Term 3 (30 April 2011)

Terms and Conditions governing the Award Term Provision are outlined in Addendum 4 to FAR Part 52.212-4, Award Term.

ATTACHMENT B

Contract No. DAMT01-03-D-0184 with American Auto Logistics (AAL)
Effective 1 November 2003

GRADING TABLE

The following grading table is to be used for this contract. The overall evaluation rating is calculated by applying the numerical scores from each performance category and weighting them appropriately, as identified in Attachment C, "Performance Categories." The table below lists the adjectival ratings with their corresponding evaluation rating ranges.

Adjectival Rating	Range of Evaluation Rating	Description
Excellent	(91-100)	Of exceptional merit; exemplary performance in a timely, efficient and economical manner; very minor (if any) deficiencies with no adverse effect on overall performance.
Satisfactory	90 or less	Effective performance; fully responsive to contract requirements; reportable deficiencies, but with little identifiable effect on overall performance that would warrant an award term.

ATTACHMENT C

Contract No. DAMT01-03-D-0184 with American Auto Logistics (AAL)
Effective 1 November 2003

PERFORMANCE EVALUATION CATEGORIES AND EVALUATION WEIGHT

Performance Category	Evaluation Weight
Partnering with Government and other contractors in solving logistical problems	35%
Recognized efficiencies, resolution, and subsequent savings	35%
Assist in Movement of Non-GPC POVs (ie. hardlift POVs)	20%
Provide utmost customer support to resolve problematic issues.	10%
Total	100%

The above categories reflect evaluation areas that the contractor will be evaluated on during performance of this contract. Although the performance requirements listed in the PWS (paragraph C.1.6) remain consistent in assessing contractor performance throughout this contract, the above areas will be evaluated over and above in determining award term with consideration given to the following areas:

- Working relationships and cohesiveness with DOD partners, ocean carriers, inland transportation, etc.
- Efficiencies recognized from good business management and business practices.
- Managing unforeseen situations and providing innovative solutions and ideas
- Cost Reductions passed on to the Government
- Customer Satisfaction

ATTACHMENT D

Contract No. DAMT01-03-D-0184 with American Auto Logistics (AAL)
Effective 1 November 2003

ACTIONS AND SCHEDULES FOR EVALUATION RATING AND AWARD TERM DETERMINATIONS

The following is a summary of the principal actions involved in determining the evaluation ratings for the evaluation periods and the award term earned for award term periods.

Action

removed Schedule column

1. HQ SDDC assesses performance and discusses results with Contractor throughout contract performance.
2. CORs submit Contractor Performance Reports monthly; quarterly for award term criteria data
3. HQ, SDDC evaluates COR Contractor Performance Reports and prepares PerformancePerformance Evaluation Report (PER) for ATDO
4. ATDO reviews PER for a determination of award term issuance
5. ATDO determination letter submitted to Contracting Officer for transmittal to contractor upon ATDO approval.
6. Award term made to contractor via contract modification.

ATTACHMENT E

Contract No. DAMT01-03-D-0184 with American Auto Logistics (AAL)
Effective 1 November 2003

GENERAL INSTRUCTIONS – MONITORING PERFORMANCE

1. Monitoring and Assessing Performance

a. HQ, SDDC will prepare outlines of their assessment plans, and discuss them with appropriate contractor personnel to assure complete understanding of the evaluation and assessment process.

b. CORs will provide assessment of contractor performance on a monthly basis.

c. COR's will conduct all assessments in an open, objective and cooperative spirit so that a fair and accurate evaluation is obtained. This will ensure that the contractor receives accurate and complete information from which to plan improvements in performance. Positive performance accomplishments should be emphasized just as readily as negative ones.

d. HQ, SDDC will discuss the assessment with contractor personnel as appropriate, noting any observed accomplishments and/or deficiencies. This affords the contractor an opportunity to clarify possible misunderstandings regarding areas of poor performance and to correct or resolve deficiencies.

e. CORs must remember that contact with contractor personnel is to be accomplished within the context of an official contractual relationships. CORs will avoid any activity or association that might cause, or give the appearance of, a conflict of interest.

f. COR discussions with contractor personnel are not to be used as an attempt to instruct, to direct, to supervise or to control these personnel in the performance of the contract. The role of the COR is to monitor, assess and evaluate, not to manage the contractor's effort.

2. Documenting Evaluation/Assessment

a. CORs will prepare a monthly Performance Reports to HQ, SDDC.

b. Evaluation of any areas included in the Statement of Work, or any new tasks, which are not explicitly covered by an existing performance requirement may be evaluated by an individual write up on the event. Individual events that are covered by an existing performance requirement may also be written up separately if the significance of the event warrants it.

c. Notification of deficiencies and weaknesses shall be made as soon as possible after identification of the deficiency so that corrective action may be taken. The contractor and performance monitors shall not delay this notification until the submission of the end of period evaluations. CORs will be prepared to make verbal reports of their evaluations and assessments as required by HQ SDDC.

d. HQ SDDC will prepare a Performance Evaluation Report (PER) based on the consolidation of all assessments of contractor performance. The PER will include a performance score and adjectival rating for each performance category. Rationale will be included to substantiate contractor's rating. The PER shall be submitted as documentation to the ATDO for final determination.

(End of Summary of Changes)